



SALSA

Safe and Local Supplier Approval

What is SALSA?

SALSA (Safe and Local Supplier Approval) is a food-safety standard specifically designed and written by experienced food safety experts to reflect and incorporate both the legal requirements of producers and the enhanced expectations of 'best practice' of today's professional food buyers.

SALSA has been developed precisely for buyers and smaller food producers. It provides a good, robust and effective food safety certification scheme which is generally more suitable and appropriate for smaller food producers and processors than the BRC Global Standard. **SALSA** also provides an excellent stepping stone for such further enhanced certification if and when required or desired.

The main objective and purpose of **SALSA** is to provide affordable food safety assurance certification and support for small and micro businesses in the United Kingdom.

Why Choose Global QA Consultants

Global QA Consultants have a team of highly qualified consultants with a wealth of knowledge and experience of establishing and implementing **SALSA** certification to suppliers who are able to demonstrate to an auditor that they are able to produce safe and legal food and are committed to continually meeting the requirements of the **SALSA** standard.

Global QA Consultants offer a **FREE** consultation in order to show how they can assist you in achieving **SALSA** Certification with absolutely no obligation involved on your part whatsoever!

WHO NEEDS SALSA

A great many of the UK's major food buyers including supermarkets, food service, catering suppliers, local authorities and health trusts see local sourcing as a major on-going objective as increasing demand for locally or regionally sourced products becomes a growing priority within the food industry and deemed essential for future sustainability.

SALSA is simply ideal for buyers and smaller food producers who need to demonstrate that they not only operate to standards that are universally recognised across the food industry but also exceed the minimum standards required by enforcement authorities.

The **SALSA** Scheme at the present is limited to food producers based in the United Kingdom, Channel Islands and the Isle of Man, who are physically involved in food processing and not solely wholesaling or distribution and cannot operate from domestic premises.

The **SALSA** scheme exists primarily and above all else to encourage and assist small and micro businesses to implement practices and controls that produce food that is both safe, uniform and consistent in standard.

Suppliers once certified are listed in the **SALSA Directory** which is a most valuable tool for both suppliers to advertise their produce and also for buyers looking to source local produce with the assurance of **SALSA** certification.

SALSA plus

Companies specifically centred around the production of Beer or Cheese can also achieve sector-specific Standards:

SALSA plus Beer and SALSA plus Cheese.

SALSA plus Beer has been developed in association with Cask Marque, to offer small and micro-sized brewers a Standard tailored to the scale and structure of their operation.

SALSA plus Cheese requires membership of (and also accommodates) the specific requirements of the Specialist Cheese-makers Association (SCA).

Both **SALSA plus** schemes allow approved members to approach prospective buyers with reinforced confidence and assurance.



Global QA Consultants

Achieving SALSA Certification ...Our simple process!

Our Consultancy service

The prospect of implementing and achieving certification to a standard that you have little knowledge of and may have never even read can be daunting. The man hours spent interpreting a standard and attempting to create a compliant system can soon add up and may not result in great success.

Global QA consultants are fully trained to interpret the standards for you - whilst our philosophy is to:

KEEP IT SIMPLE - Whilst adding value

In achieving SALSA certification, this assures your customers of your professionalism. It improves your business process, helps you monitor and control service and quality standards and demonstrates your 'best practice' acumen to both clients and industry bodies alike.

Global QA Consultants

Our Guarantee:

We work to a **fixed** consultancy fee with a

100%
guarantee of success.

So What's involved?

Global QA Consultants will take you through the potentially challenging and involved operation of achieving your required SALSA Certification.

You will be guided through the entire process by an experienced consultant who will ensure that you are successful in achieving SALSA Certification



Initial meeting with you to understand your organisation and its needs:

We like to meet at your site – no obligation or cost involved. We need to find out what you do, establish the scope of the certification which will then enable us to provide you with a quotation for our services.

Consultant Assigned

A dedicated consultant is assigned to your project. They will: interact with directors, management and personnel. Convert your shared knowledge into a working quality management system. Provide in-house training on all elements of the system. Make regular visits on-site to advise on structured implementation and how to generate evidence that you are working to the system.

Assess the compliance of your existing processes and procedures against the Standard advising accordingly on any changes or additions that need to be made. These are tried and tested, simple and effective management controls avoiding unnecessary systems and paperwork.



QMS Documentation

Your consultant will work to improve your business and eliminate unnecessary paperwork. They will assist in producing essential documented information in order to provide evidence that you are working to the system for continual improvement, training and assessment purposes.

Your Global QA Consultant will also create your own documented Quality Management System (QMS) specifically for your business.



Assistance in Application for Certification Body (CB) Assessment.

We will advise you of the various SALSA approved certification bodies competent to audit your system, obtain a quotation from the CB of your choice and arrange dates for assessment.

Its just like learning to drive - we will teach you but you need to have an independent test (audit) to ensure you understand what you are doing and you are doing what you say you are doing!



The assessment process can be daunting to those experiencing it for the first time. Your consultant will attend during the audit and help you to point your assessor in the direction of the evidence they are seeking.

Simply Celebrate



You will now be SALSA accredited and as such be in a position to enjoy the benefits associated.



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